

# Natalia Osipova

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## Interior Design – Interior Decoration – Team Management

More than 20 years of experience in interior design and decoration in Russia, Finland, Estonia, Austria, Germany and Belgium.

A wide range of services: interior architecture and design project, including style solution and interior collages with designer's supervision.

Designing private and commercial premises.

More than 15 years of experience as entrepreneur and team leader in own design studio in Russia and Finland.

Team building and management, the creation of a friendly and productive working environment.

Language skills: English (B2), German (B2), Spanish (B1), Finnish (A2), Russian (native).

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## PROFESSIONAL EXPERIENCE

**Tabiti Oy (Helsinki, Finland)**

**2022-current**

### Interior designer and entrepreneur

- Development and coordination of interior design projects
- Drafting contracts and agreements
- Negotiations with clients and conclusion of contracts
- Development of brand style: presentations, advertising, logo, business cards
- Providing a variety of ideas and concepts for interior designing projects with different versions according to the client's needs and wishes
- Manual and electronic presentation of illustrations
- Designing and recommending architectural solutions through the selections of finish materials, fixture alternatives and trendy interior design techniques

Natalia Osipova.

Page 2. Professional experience (cont.)

- Development of solutions for the layout and furniture arrangement with versions
  - Communication with clients, store managers and workers during supervising a design project
  - Measurement of premises and development of measure plans
  - Development of collages and color schemes with versions
  - Development of design drawings of layouts and inner walls with selected materials
  - Development of business strategies and business plans
  - Maintaining business accounts and reports
  - Development and implementation of marketing plans, social networking
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**Individual entrepreneur and Tabiti OOO (Moscow, Russia)**

**2004-2022**

### **Interior designer and entrepreneur**

- Drafting contracts and agreements
  - Negotiations with clients and conclusion of contracts
  - Management of a group of 10+ people
  - Development of marketing plans, social networking, brand style: presentations, advertising, logo, business cards
  - Development of business strategies and business plans
  - Recruitment and management of staff
  - Development and coordination of interior design projects
  - Providing a variety of ideas and concepts for interior designing projects with different versions according to the client's needs and wishes
  - Manual and electronic presentation of illustrations
  - Designing and recommending architectural solutions through the selections of finish materials, fixture alternatives and trendy interior design techniques
  - Development and maintenance of relationships with store designers for collaborative interior design projects
  - Development of solutions for the layout and furniture arrangement with versions
  - Communication with clients, store managers and workers during supervising a design project
  - Measurement of premises and development of measure plans
  - Development of collages and color schemes with versions
  - Development of design drawings of layouts and inner walls with selected materials
  - Maintaining business accounts and reports
  - Consulting on team design for workgroups
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## **EDUCATION AND CERTIFICATIONS**

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**MOSCOW AVIATION TECHNICAL UNIVERSITY (MAI), Moscow, 1996**

Master's Degree in Aviation control systems and computer science

**International Design School (IDS), Moscow, 2002**

Interior designer and decorator

### **Certifications**

ArchiCAD, 3D Max developer (Moscow Architectural Academy), 2003

Individual psychological counseling and group counseling/ team design

(School of applied socionics), 2012